



Santiago Lator Arias

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🐙 <https://github.com/santiagolator>

About me

👤 I am currently SR Consultant at MajorKey Technologies, working in a post-sales role implementing and developing Monitoring & Observability solutions. Previously I worked as Team Leader of the Monitoring & Observability team at BGH Tech Partner and as System Management Analyst and Problem Manager at Claro Argentina.

🔧 **Main tech skills:** Monitoring & Observability Specialist (AppDynamics, Dynatrace, ELK, Zabbix, Prometheus, Grafana, Jaeger, OpenTelemetry) / DevOps (Docker, Kubernetes) / CI/CD (Git, GitLab, Jenkins), SQL (MySQL, MS SQL, Oracle) / NoSQL (Elasticsearch, MongoDB) / Elasticsearch stack (Beats, Logstash, Kibana) / Linux + Bash scripting / HTML + JS (Basic) + CSS / R

😊 Soft Skills:

- Able to work collaboratively and independently
- Continue to stay updated with industry trends
- Open to helping others with their personal development
- Able to recognize problems within systems and take action to resolve
- Can shift priorities as updates are made
- Can understand consumer and stakeholders feedback and provide sound recommendations
- Able to give and receive constructive criticism from client and team
- Active listening when resolving or mediating issues with team members and customers

Languages

English



Spanish



Mandarin



Education

Industrial Designer, *Universidad Nacional de La Plata*

2007 – 2015

La Plata, Argentina

Mechanical Technician, *EPET N13*

2001 – 2006


Chos Malal, Argentina

Professional Experience

MajorKey Technologies, SR Consultant [↗](#)

Oct 2021 – present

- Implementation and post-sales development of application monitoring solutions (APM), mainly Cisco AppDynamics.
- Development of cross-platform integrations, reporting automation.
- Development and execution of training plans for internal and external customers.
- Post-sales support and consulting


 **Tech stack:** Cisco AppDynamics, ELK, Docker, Kubernetes, AWS, Git, Python (Selenium), Linux + Bash scripting, Tableau, RStudio

BGH Tech Partner [↗](#)

Team Leader (Monitoring & Observability team)

Jul 2021 – Sep 2021


- Lead team of 2-5 implementing engineers
- Preparation of technical proposals for consulting services for Monitoring & Observability solutions
- Development of training plans for external clients
- Development of business strategies to achieve objectives
- Manage the daily flow of operations
- Reporting to management to inform on team progress

 **Tech stack:** Cisco AppDynamics, ELK, Docker, Kubernetes, OpenShift, Azure, Git + BitBucket, Prometheus + Grafana, Python (Selenium), Linux + Bash scripting, RStudio, JIRA. Basic: NodeJS / .NET

Solutions Engineer

Nov 2020 – Jul 2021

- Implementation and post-sales development of application monitoring solutions (APM), mainly Cisco AppDynamics.
- Development of cross-platform integrations, reporting automation.
- Development and execution of training plans for internal and external customers.
- Post-sales support and consulting


 **Tech stack:** Cisco AppDynamics, ELK, Docker, Kubernetes, OpenShift, Azure, Git + BitBucket, Prometheus + Grafana, Python (Selenium), Linux + Bash scripting, RStudio, JIRA. Basic: NodeJS / .NET

Claro Argentina [↗](#)

System Management Analyst


Apr 2019 – Nov 2020
Argentina

- Development and administration of Elasticsearch solutions
- Administration of monitoring platforms (internal infrastructure + clients and business applications)
- Problem Management / Problem Management (ITIL)
 - Detection of frequent event patterns
 - Tracking of issues and commitments according to SLAs and SLOs
 - Business oriented dashboard generation and management reporting

 **Tech stack:** ELK (Beats, Logstash, Kibana), Dynatrace, OMi, Sitescope, HPE APM, OBR, Metabase, Windows OS, Linux OS + Bash scripting

NOC Operator

- Attention and technical support to corporate clients
- Management of income/returns from technical visits. Preparation of revenue/return reports.
- Detection and resolution of internal and customer technical incidents.
- Monitoring of services and infrastructure
- Monitoring of links, routers, switches, firewalls, basic troubleshooting.
- Escalation to specialists providing elementary evidence of the affected service.
- Detection and diagnosis of massive incidents.
- Backup monitoring.
 - Scheduled and/or requested tape changes in robots.
 - Internal and customer tape library management.
- Incident management, elaboration, follow-up and closure.
- Management of FTP users, Shared Platform Mail, registrations, deletions and modifications of DNS records.
- Remote execution of tasks via RDP or SSH.
- Database monitoring through Oracle Enterprise Manager Cloud Control 12c


 **Tech stack:** Nagios, Whatsup, HP OpenView, HP BSM, Network Node Manager, Veritas NetBackup, HPSM Service Manager, Vantive, FTP, Oracle Enterprise Manager Cloud Control 12c, Linux OS, Windows OS

Universidad Nacional de La Plata, *Project Management Intern at the Industrial Design Research and Development Laboratory - LIDDI* 

Feb 2015 – Dec 2015

- Coordination, planning, implementation and supervision of projects.

Certificates

AppDynamics Certified Associate Administrator 

CISCO - CertID: 0032H00002FmmDa~ADM-100

Devops Practitioner 

EducacionIT - CertID: 1A247025/1A49061

Data Analytics 

EANT

International Certification in Big Data - MIT CSAIL 

MIT CSAIL

Data Science Foundations 

IBM

Courses

DevOps, integration and continuous agility, Universidad Tecnológica Nacional (UTN) 

Jul 2021 – Sep 2021

The new digital economy in Latin America and the Caribbean, EDX - IDB

2020

CL010 Red Hat OpenStack Technical Overview, REDHAT

2019

NTB - Cisco-Oriented Networking Technology Foundation, EXO Training Center

2017

Publications

Experiences: Industrial Design Research and Development Laboratory,

2015

Department of Industrial Design - Faculty of Arts [↗](#)

Article "Experiences: Industrial Design Research and Development Laboratory" for the magazine Tableros N°6, publication of the Department of Industrial Design - Faculty of Arts.

UNLP. Year: 2015 - ISSN 2250-5474

Organisations

National Ministry of Education, *Student volunteer*

2015

Project "Repairers": promoting the generation of workshops as a job opportunity. The

Argentina

University in the Neighborhoods

Interests



Artificial Intelligence



Videogames



Mindfulness



Renewable energy



Blockchain



Blog writing [↗](#)



Networking events



Exploring other cultures