

Parth Dutta Nagaria Product Manager

📍 Bengaluru, Karnataka, India. ✉ parthduttanagaria@gmail.com 🌐 in/in/parthdnagaria 📞 +917415251828 📅 08/05/1995

📄 PROFILE SUMMARY

Diligent and results-driven professional with a strong aptitude for strategic planning and personnel optimization. Leverages creative and analytical acumen to drive steady operational enhancement and deliver exceptional performance. 📌

🏢 PROFESSIONAL EXPERIENCE

Bramhansh Technologies Private Limited 📌

Product Manager

04/2022 - Present
Bengaluru, India

- Boosted customer satisfaction by over 25% through user-centered design enhancements. 📌
- Improved the product development efficiency, reducing the time-to-market by over 10%. 📌
- Successfully secured regulatory approvals for one new product line ahead of schedule. 📌

Senior Product Analyst

07/2021 - 03/2022
Bengaluru, India

- Received best employee of the year award & an early promotion for exemplary performance. 📌
- Set KPIs for product performance monitoring, leading to 15% increase in product quality. 📌
- Reduced the product defects by 12% through root-cause analysis and process improvements. 📌

Assistant Product Analyst (Trainee)

07/2020 - 06/2021
Bengaluru, India

- Analyzed products and recommended needed upgrades and refinements to improve usability. 📌
- Reduced production time by 20%, by analyzing processes and enacting needed alterations. 📌
- Reduced development costs by merging related products into one more streamlined product. 📌

Product Analyst (Intern)

01/2020 - 06/2020
Durg, India

- Aided in competitor research, identifying market opportunities for product expansion. 📌
- Assisted in making product documentation and ensured compliance with industry standards. 📌
- Conducted market research to identify new areas of sales and understand the competition. 📌

P.V.D. Infotech & Services Private Limited, Founder 📌

01/2018 - 12/2019
Durg, India

- Represented the company in external events, conferences and networking opportunities. 📌
- Developed strategic alliances with universities, securing access to research resources. 📌
- Managed the company's performance, budgeting and resource allocation for optimal growth. 📌

🔧 TECHNICAL PROJECTS

"Bone-Conduction Based Lightweight Hearing-Aid Spectacles.", "Spectrahear" 📌

01/2022 - 06/2022

- Combined visual and hearing aids for promoting inclusivity for users with hearing issues. 📌
- Reduced need for traditional hearing aid bulky peripherals, cutting device weight by 40%. 📌
- Discreetly planted transducers over temples, fostered comfort and drove 50% approval boost. 📌

"Galvanic-Skin-Response Sensor Based Stress Level Measuring Device.", "Shoonyam" 📌

07/2021 - 12/2021

- Compact design led to a 40% increase in device portability, enhancing user convenience. 📌
- Enabled real-time data logging, leading to a 30% improvement in user stress management. 📌
- Achieved 40% increase in user engagement through intuitive and user-friendly device design. 📌

"Drug-Free Wearable Device For Migraine Headache Prevention And Treatment.", "Migraeief" 📌

01/2021 - 12/2022

- Achieved around 80% user satisfaction with a user-friendly & effective migraine treatment. 📌
- Enabled on-demand migraine relief with a 30% decrease in migraine intensity for the users. 📌
- Led a cross-functional team of 8 members, meeting around 80% of product milestones on time. 📌

📄 GRANTED PATENTS

"Enhanced Bone Conduction Transducer.",

Application No.: "201921017053" & Patent No.: "IN 355889" 📌

01/2021 - Present
Bengaluru, India

- Improved power efficiency through magnetic metal components, reducing flux leakage by 25%. 📌
- Attained 2 resonance peaks and improved deep-bass effect, elevating low-freq audio by 30%. 📌
- Placement on temples led to direct cochlea stimulation and raised neural signal conversion. 📌

"Systems For Remotely Controlling Scissoring Operations.",

Application No.: "201921022810" & Patent No.: "IN 337640" 📌

05/2020 - Present
Durg, India

- Live cutting length display on the mobile app led to a 40% increase in cutting accuracy. 📌
- Enabled fast scissoring in various dimensions, leading to a 50% improvement in precision. 📌
- Innovated a detachable and retractable blade mechanism for versatile scissoring operations. 📌

🎓 EDUCATIONAL QUALIFICATIONS

Scaler Neovarsity; Woolf University, Valletta, Malta.,

Master of Science in Computer Science, Specialization in A.I. & M.L.; (Mode: Online) 📌

09/2022 - 03/2024
Bengaluru, India

Padmashree Dr. D. Y. Patil Vidyapeeth; D.P.U., Pune, India.,

Master of Business Administration in I.T. Management; (Mode: Distance, C.P.I.: 8.2) 📌

07/2021 - 06/2023
Bengaluru, India

Bhilai Institute of Technology Durg; C.S.V.T.U., Bhilai, India.,

Bachelor of Technology in Mechanical Engineering; (Mode: Full-time, C.P.I.: 7.2) 📌

07/2014 - 06/2018
Durg, India

🔧 PROFESSIONAL SKILLS

Hard Skills

- I.P. Management.
- P.D.L.C. Management.
- Operations Management.
- Regulatory Compliance.
- Product Documentation.

Soft Skills

- Time Management.
- Product Strategy.
- Customer Feedback.
- Contract Negotiation.
- Stakeholder Management.

Techniques

- Design Thinking.
- Market Research.
- Risk Assessment.
- Rapid Prototyping.
- Quality Assurance.

Tools

- Jira.
- Tableau.
- M.S. Excel.
- M.S. Project.
- Google Analytics.



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Parth Dutta Nagaria

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Respected Hiring Manager,

Greetings of the day! As an accomplished product manager with a proven track record in the med-tech product manufacturing start-up space, I am eager to bring my expertise and strategic vision to contribute to the success of your dynamic organization.

Over the past years, I have had the privilege of **leading product development and product management initiatives in the fast-paced environment** of a med-tech start-up. Throughout my career, I have **successfully collaborated with cross-functional teams, including engineering, design, and marketing, to deliver innovative and user-centric solutions** that address the specific needs of the industry.

My key strengths include conducting **comprehensive market research and competitor analysis to identify growth opportunities and stay ahead of industry trends**. By leveraging data-driven insights, I have consistently shaped product strategies, defined product requirements, and formulated go-to-market plans to drive product success.

A few of my significant achievements include **leading a cross-functional team of 8 and reducing the time-to-market by over 10%** for the development of our flagship product "Migraelief" which is the nation's first patented, clinically validated Migraine and stress-relieving solution for working professionals which has significantly improved patient outcomes and streamlined healthcare processes for our users. Using my technical knowledge, **I spearheaded the product's lifecycle from concept to market, resulting in a 30% increase in our user base. I also led the production team to increase production efficiency by 20% in just 5 months** while maintaining our high-quality standards.

Additionally, my experience in **managing high-performing teams and fostering a culture of collaboration has enabled me to build strong relationships with internal stakeholders and external partners**, ensuring the seamless execution of product initiatives and exceeding customer expectations.

I am particularly drawn to your organization due to its reputation as an innovative leader in the industry. I am **excited about the prospect of contributing to your organization's growth and making a meaningful impact** through cutting-edge product development.

Thank you for considering my application! I am eager to discuss further how my skills and experience align with the organization's vision and how I can contribute to your continued success. I look forward to the opportunity to meet with you and the team.

Thank you!

Sincerely,

Parth Dutta Nagaria

Product Manager

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