# Mikhail Akramov Product Analyst

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#### PROFESSIONAL EXPERIENCE

# Alfa-Bank | Fintech: offline and online banking ∂

Remote, Russia | May 2023 - present

# **Senior Product Analyst**

- Conducted 20+ products research initiatives, including the design and execution of **5** A/B tests, leading to actionable insights and data-driven optimizations that enchanved user experience and product performance [SQL, PL/SQL, Python];
- Successfully designed and implemented over 15 insightful dashboards [Power BI, Superset];
- Established core product reporting (NSM, metrics tree, event tagging, and Aha-moments) to drive data-informed decisions across 20+ products inside the Bank.

# Liga Stavok | Betting & Gambling company ∂

Remote, Russia | Sep 2022 - Dec 2022

#### **Product Analyst**

- Designed and conducted 10 complex A/B tests, without random split;
- Built methodology and automated A/B experiment design: audience calculation, duration and mde [SQL+Python, Pandas, Numpy];
- Automated A/B test calculation: from data normalization to validation of statistical tests [SQL+Python, Pandas, Numpy of stat tests [SQL+Python, Pandas, Numpy].

# LiVE! Apps | White label app for artists ∂

Remote, Switzerland/Germany | Jul 2021 - Aug 2022

## **Product Analyst**

- Event tagging (iOS + Android) [Firebase and BigQuery]
- Designed concept of FanFeed.
- Weekly reports [Python, Pandas, SQL]

## TONUS | Online Fitness App || The company stopped its activities ∂

Remote, Cyprus | Nov 21 - Apr 2022

#### **Product Analyst**

- Did 15 JTBD-interviews and 11 UX-tests
- Web analytics data enrichment with backend data [Metabase, SQL] + Integrated AppsFlyer with Amplitude [Python]

# **USETECH | Gamification in HR processes** *⊘*

Remote, Russia | Jun 2021 - Oct 2021

#### **Product Analyst / Product Manager**

- Did 13 JTBD-interview and 11 UX-interview
- Created landing page, added analytics and launched advertising campaigns (Facebook Ads, Google Ads, Yandex)
- Confirmed the demand and value hypothesis. The team proceeded to develop the MVP.

#### **HOST** | Telemedicine services *∂*

Russia | Jun 2016 - May 2021

Product Analyst | |an 2021 - May 2021

Product / Lead System Analyst | Mar 2020 - Dec 2020

Full-stack Developer | Jun 2016 - Feb 2020

 Development of https://acm.chat ∂ and https://telemed.chat ∂ [Node]S, MongoDB, PostgreSQL, React|S + Redux, Electron|S; PUG + |S]

#### COURSES

Data Science. Gleb Mikhailov @ 04-2023

# JTBD: How to Develop a Product Customers Will Gladly Buy,

https://custdev.zamesin. me 🔗

07-2021

## Python courses, udemy.com ∂ 05-2021

SQL courses. udemy.com ∂ 05-2021

# **Product Analytics,** careerfactory.ru & 05-2021

# **GoPractice Simulator:** product management based on data 🔗

02-2021

Basis of Math Statistics, stepik.org ∂ 05-2021

### **EDUCATION**

Master's degree, Ural State Technical University *∂* 

Information and intelligent technologies in business

# Bachelor's degree,

Ural State Technical University *⊘* Business/Managerial **Economics** 

#### Bachelor's degree,

**Ural State Technical** University *∂* Information systems and technologies in material science

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